



bluebird bio J.P. Morgan Presentation

January 2023

forward-looking statements

These slides and the accompanying oral presentation contain forward-looking statements and information. The use of words such as “may,” “might,” “will,” “should,” “expect,” “plan,” “anticipate,” “believe,” “estimate,” “project,” “intend,” “future,” “potential,” or “continue,” and other similar expressions are intended to identify forward-looking statements. For example, all statements we make regarding our expectations regarding our programs and therapies, including but not limited to the timing or likelihood of regulatory filings and approvals, our manufacturing and commercialization plans, and addressable market for approved products or product candidates, the timing of our first revenue, our preliminary unaudited cash position as of December 31, 2022, and our cash runway are forward looking. All forward-looking statements are based on estimates and assumptions by our management that, although we believe to be reasonable, are inherently uncertain. All forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those that we expected. These statements are also subject to a number of material risks and uncertainties that are described in our most recent quarterly report on Form 10-Q, as well as our subsequent filings with the Securities and Exchange Commission. Any forward-looking statement speaks only as of the date on which it was made. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law.



pursuing curative gene therapies ...

TO GIVE PATIENTS AND THEIR FAMILIES MORE BLUEBIRD DAYS

Demonstrating gene therapy expertise across clinical, regulatory and commercial

Clinical Leadership

180+ patients
treated with bluebird
therapies across 8
clinical trials

Over 10+ years
of gene therapy research

Regulatory Success

Industry leader with **2 FDA
approved gene
therapies and seeking
3rd** in 2023

Established track record for
LVV technology, **with 5
regulatory submissions**

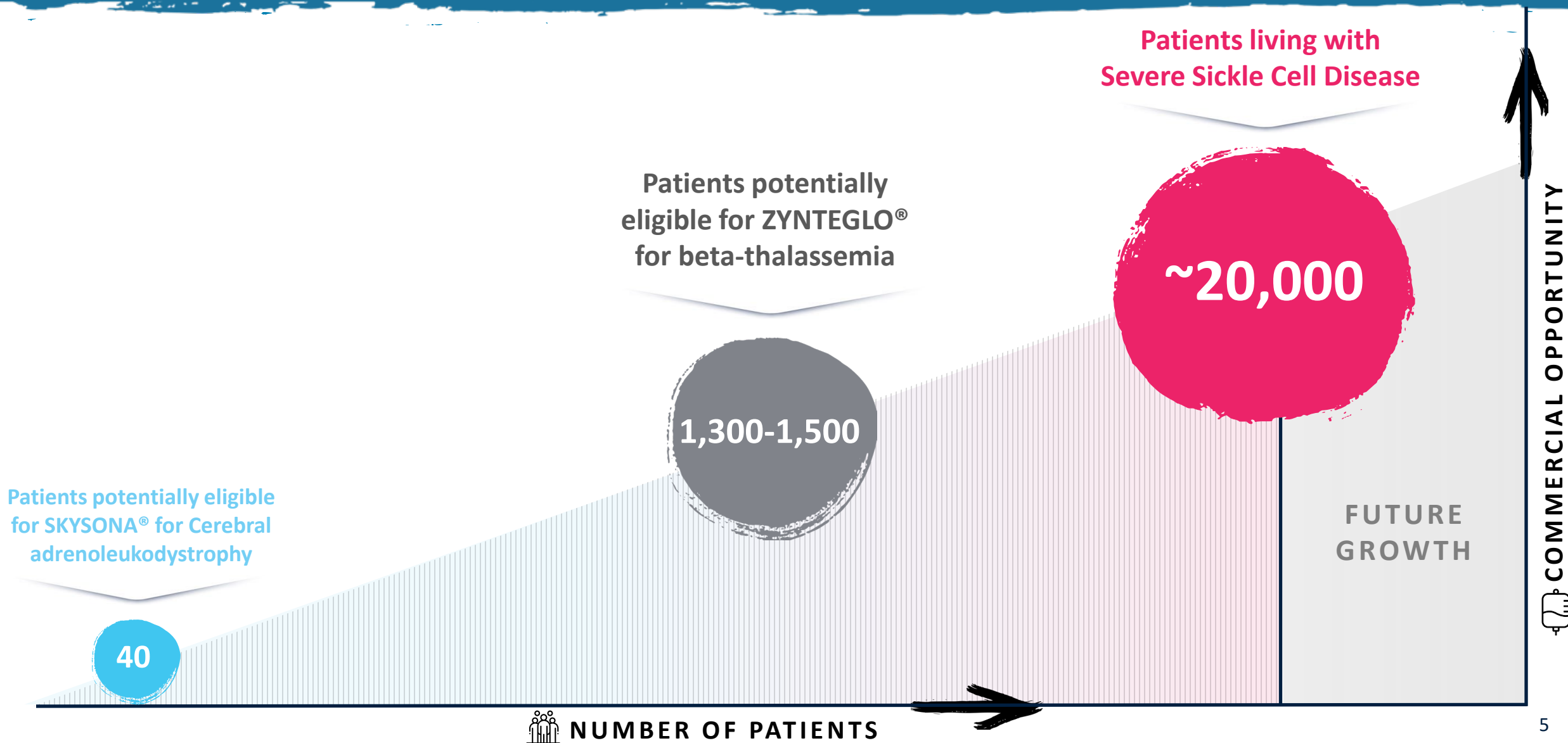
Commercial Impact

2 ongoing US launches,
revenue expected in Q1 2023,
all with wholly-owned global
rights

~22,000 patients
potentially addressable with
our 3 programs in the U.S.¹

¹ Hassell KL. Population estimates of sickle cell disease in the U.S. Am J Prev Med. 2010;38(4 Suppl):S512-521; Jul '21 bbb analysis of Komodo patient-level claims data (Apr '20 – Mar '21), IQVIA patient-level claims data (Aug '18 – Jul '19); Hulihan, Mary M., et al. State-based surveillance for selected hemoglobinopathies. Genetics in Medicine 17.2 (2015): 125-130.; Bezman L, et al. Adrenoleukodystrophy: Incidence, new mutation rate, and results of extended family screening. Ann Neurol. 2001;49:512-517; Moser HW, Mahmood A, Raymond GV. X-linked adrenoleukodystrophy. Nature Clin Pract Neurol. 2007;3(3):140-51

Momentum building with near-term commercial launches; opportunity to deliver significant value for patients and shareholders



Inherited hemoglobin disorders



Launching now




zynteglo[®]
(betibeglogene autotemcel)
suspension for IV infusion

ZYNTEGLO commercial launch off to a strong start

Launch built on three key pillars

Patient Interest



QTC Network



*Access &
Reimbursement*



ZYNTEGLO[®]

Path to treatment is multi-faceted

Indications of Patient Interest

Benefits Verification

Enrollment in mybluebirdsupport

QTC Referrals + Consultation

Pivotal Steps to Treatment

Reimbursement Confirmed

Scheduling

Initiating Therapy

Apheresis (cell collection)

Clear signs of early patient uptake approximately four months into launch

Indications of Patient Interest

~40

*Patients initiated benefits verification**

Pivotal Steps to Treatment

2 WEEKS

*Average time to prior authorization approval***

Q1 2023

Multiple cell collections scheduled

Initiating Therapy

1ST *Apheresis Completed*

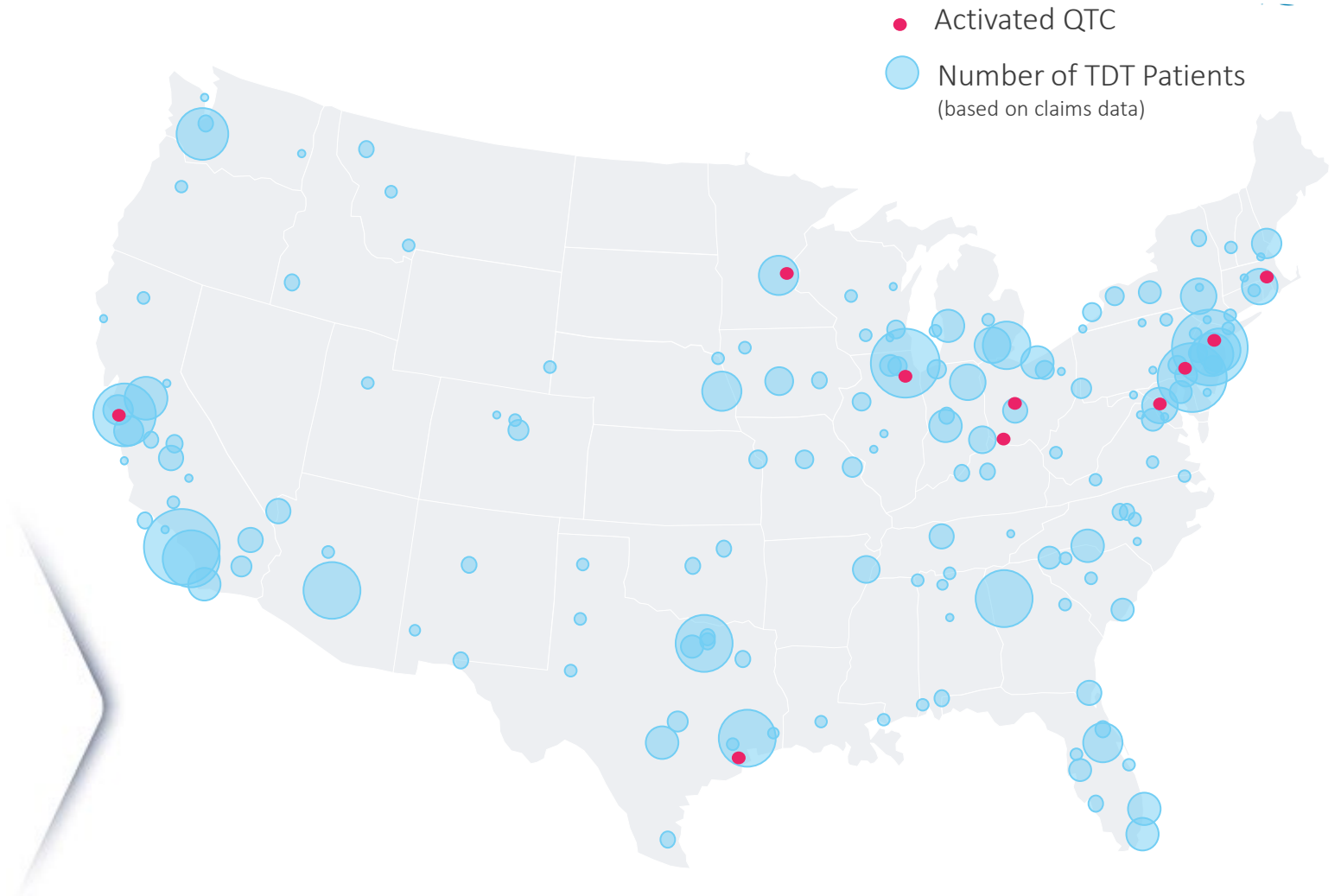
Fit-for-purpose Qualified Treatment Center (QTC) network being activated in waves

Targeted QTC selection

- Focused on high prevalence states
- Centers actively treating beta-thalassemia today
- Deep experience with commercial cell and gene therapies

QTC growth aligned with demand

- 10 QTCs activated
- >15 QTCs in on-boarding or MSA negotiation stage
- Anticipated expansion to ~40-50 QTCs by YE 2023 to maximize opportunity for ZYNTEGLO and in anticipation of lovo-cel launch



Confident in timely, quality access and reimbursement with upfront payment at \$2.8M price

PRICE TIED TO RECOGNIZED VALUE

Beta-thalassemia requiring regular RBC transfusions is associated with:

- \$6.4 million average lifetime medical care cost per patient¹
- 23X higher average total health care cost per patient per year vs. general population²
- Blood transfusions every 2-5 weeks for life³

SIMPLE AND INNOVATIVE PAYMENT STRATEGY

bluebird is offering payers:

- One-time upfront payment
- Outcomes-based agreement with up to 80% rebate if patient does not reach transfusion independence within 2 years
- Clinically-relevant outcome, easily tracked in claims data

ENCOURAGING PAYER INTERACTIONS

All target payers have responded favorably to approach:

- Estimated 70-75% of patients with beta-thalassemia have commercial insurance
- Engaging with state Medicaid agencies representing ~80% of publicly-insured beta-thalassemia patients

Early indications show value of ZYNTEGLO is recognized; patients are achieving access

**~4 months since
FDA approval:**

~190M

**lives covered by a favorable
coverage policy**

THREE

**of the largest PBMs have
signed outcomes-based
agreements**

ZERO

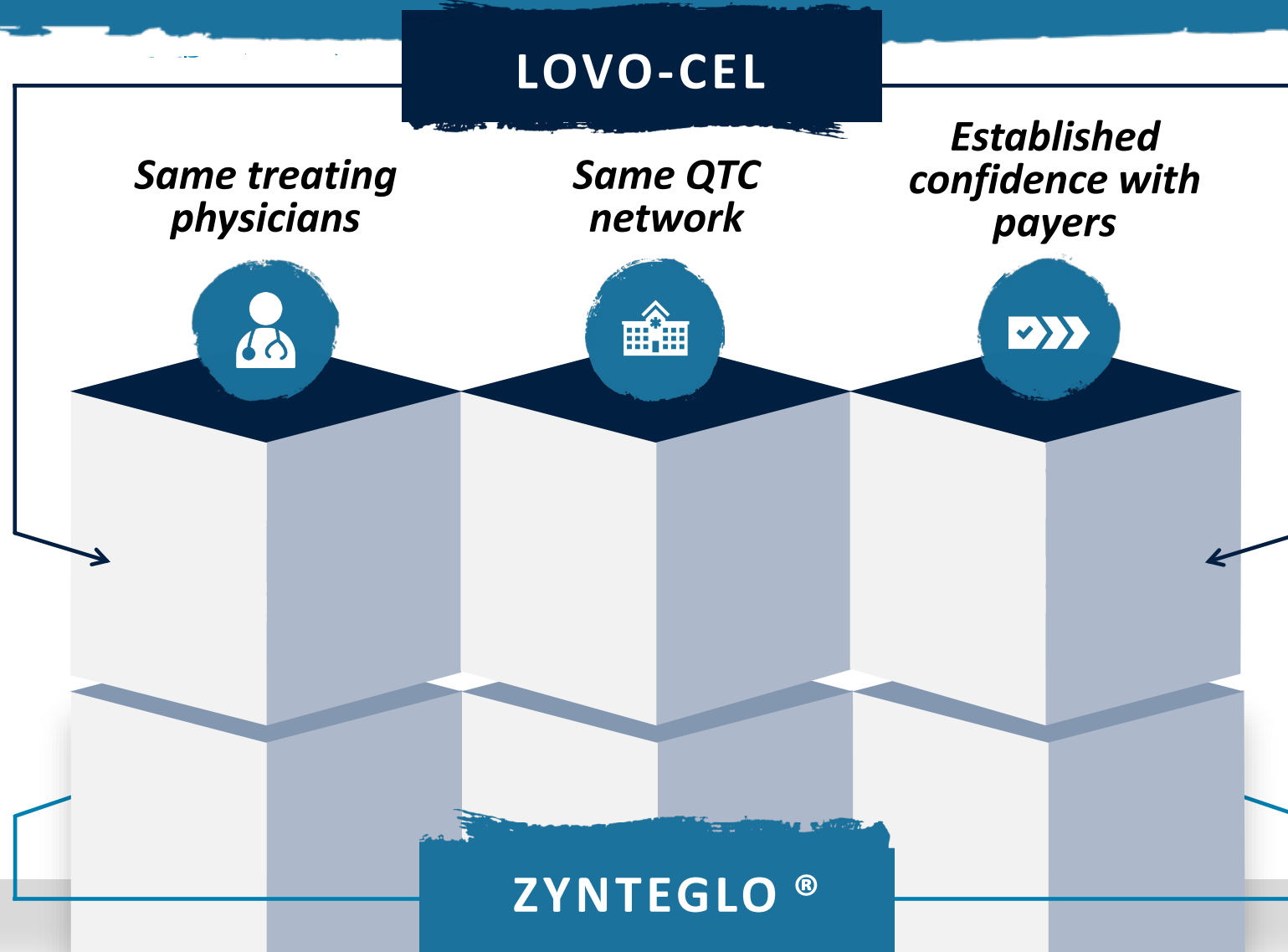
ultimate denials

ZYNTEGLO[®] manufacturing allows for flexible scheduling and is designed to deliver high quality drug product



Bulk of time spent on release testing to deliver high quality drug product

ZYNTEGLO expected to enable seamless transition to commercializing lovo-cel for sickle cell disease



Opportunity to address a critical unmet need for >20,000 individuals living with severe sickle cell disease in the US



LARGE PATIENT POPULATION

- 1 in 365 Black or African American babies is born with sickle cell disease¹
- **>20,000 SCD patients** in the US may be addressed by gene therapy²

SIGNIFICANT UNMET NEED

- VOs are the hallmark of SCD, but the disease is more than just pain
- 1 in 4 patients have a stroke by age 45³
- Widespread risk of organ damage or organ failure³
- 75% report difficulty completing daily tasks⁴

MEANINGFUL OPPORTUNITY

- Patients average \$4.0 million in direct medical costs, despite a median age of death of only 45⁵
- Approximately 65% report giving up a job due to SCD⁴
- Estimates of foregone income over a lifetime up to \$1.3 million⁶
- Nearly 1/3 report experiencing discrimination in a healthcare setting⁷

lovo-cel BLA submission on track for Q1 2023; comparability studies complete

- Plan to submit BLA for patients 12 and older
- Submission based on study HGB-206 Group C, which will form the primary basis for efficacy


**Analytical
assays
developed**


**Manufacturing
of commercial
vector validation
lots completed**


**Completed
manufacturing of
commercial drug
product validation lots**


**Vector and drug
product analytical
comparability studies
complete**

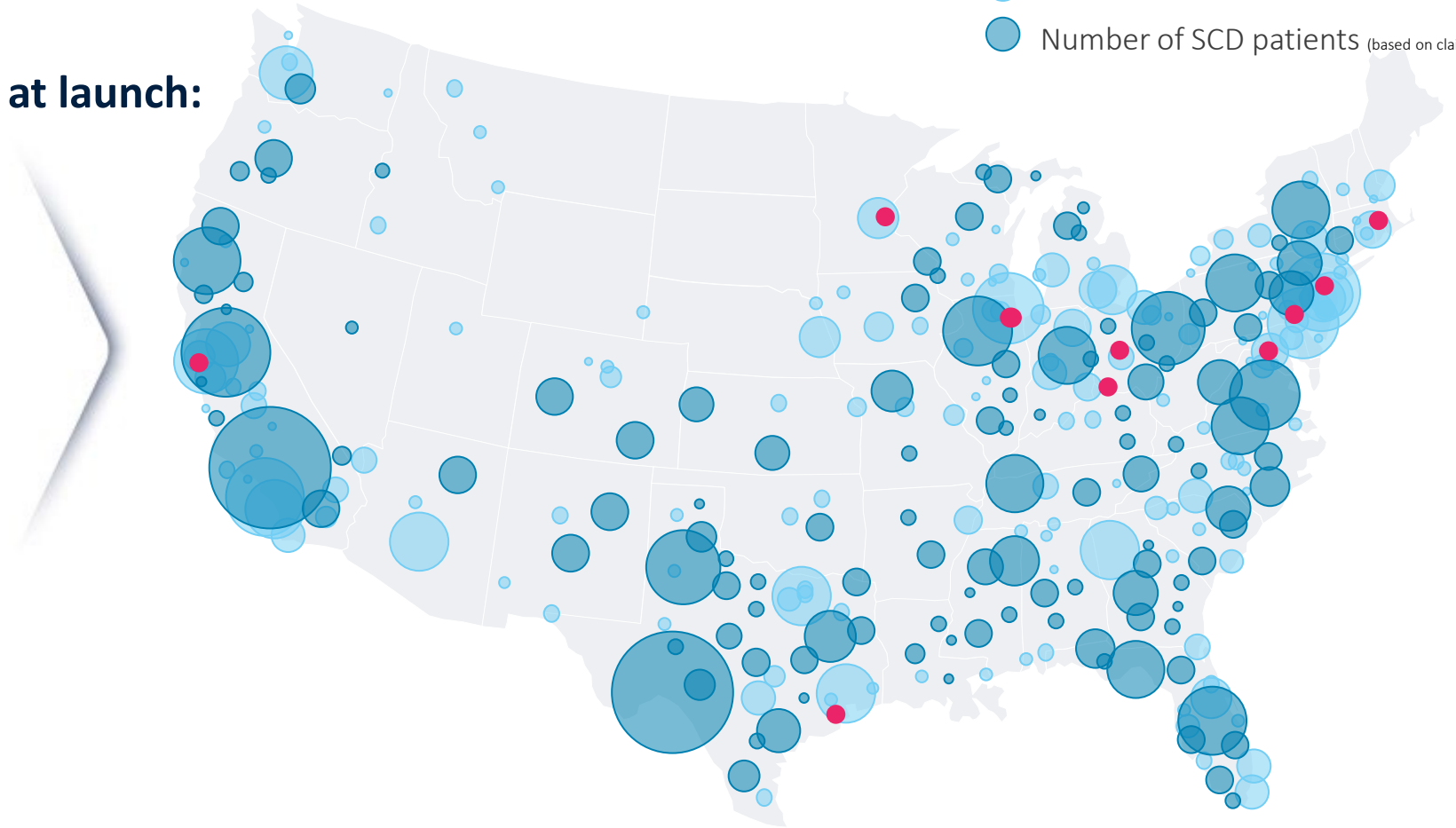

**On track for BLA
submission
Q1 2023**

Planned 2023 network expansion ensures QTCs are in place and ready to treat appropriate SCD patients upon FDA approval of lovo-cel

- Activated QTC for ZYNTEGLO
- Number of TDT Patients (based on claims data)
- Number of SCD patients (based on claims data)

Significant synergies in QTC network at launch:

- Expansion to ~40-50 QTCs by YE 2023 maximizes opportunity to rapidly reach patients
- Established contract allows for simplified activation process
- Estimated 65% of SCD patients within 50 miles of a planned QTC; (95% within 200 miles); anticipate continued expansion in 2024



SKYSONA



SKYSONA®: FDA Approved




skysona™
(elivaldogene autotemcel)

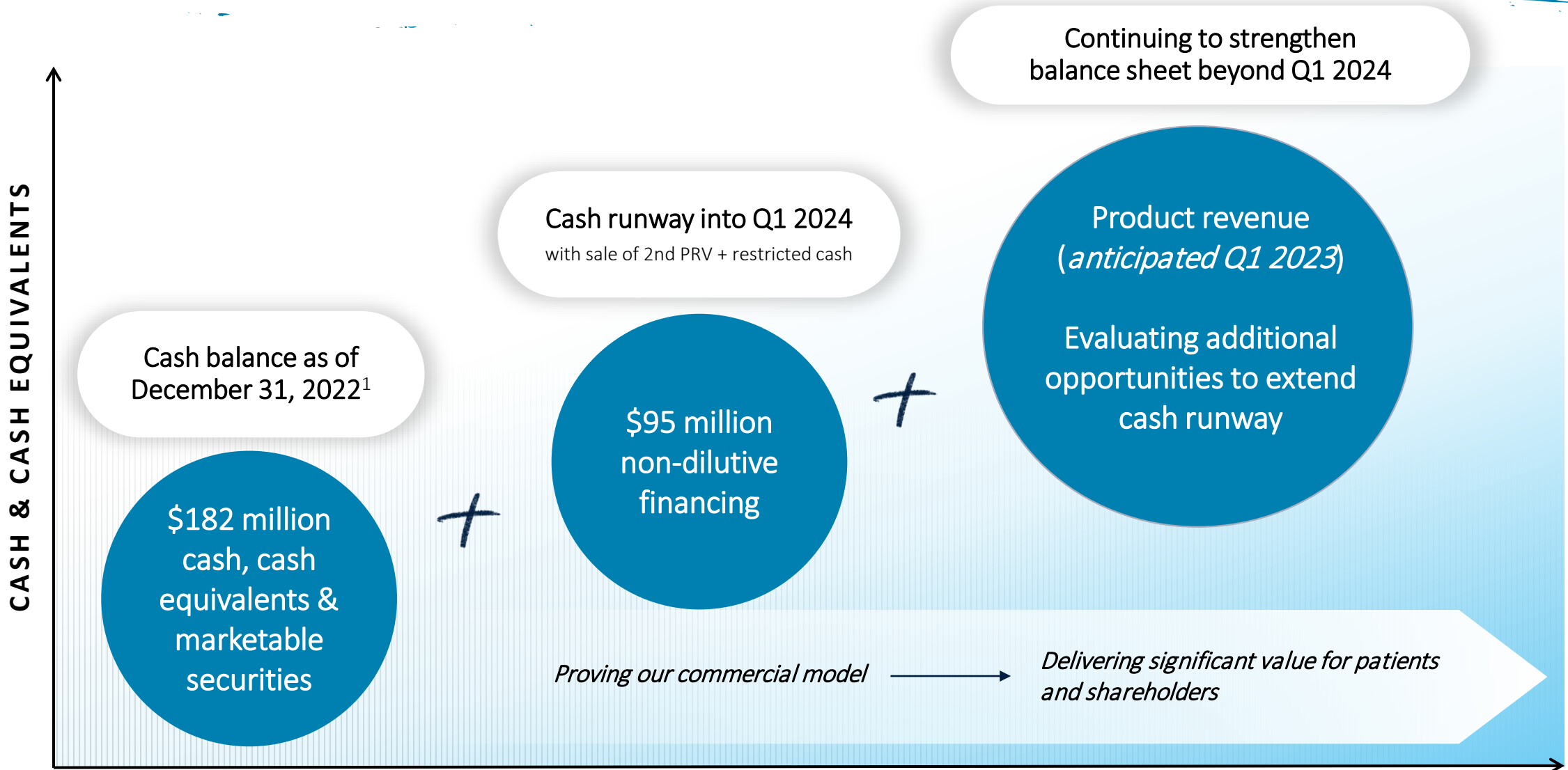
- First apheresis scheduled for January 2023
- Two activated QTCs; three additional planned
- Zero ultimate denials; payers recognize value and urgency to treat
- Anticipate 5-10 patient starts in 2023

Early, active cerebral adrenoleukodystrophy refers to asymptomatic or mildly symptomatic (neurologic function score, NFS ≤ 1) boys who have gadolinium enhancement on brain magnetic resonance imaging (MRI) and Loes scores of 0.5-9. SKYSONA was granted accelerated approval based on 24-month Major Functional Disability (MFD)-free survival observed in clinical studies. Continued approval for this indication may be contingent upon verification and description of clinical benefit in a confirmatory trial(s).*Real patients pictured, but they have not used our therapies. QTC: Qualified Treatment Center

Closing



Strong financial position – cash burn and runway horizon



1. Excludes \$45m in restricted cash. The cash, cash equivalents and marketable securities information above is based on preliminary unaudited information and management estimates for the year ended December 31, 2022, is not a comprehensive statement of the Company's financial results as of and for the fiscal year ended December 31, 2022 and is subject to completion of the Company's financial closing procedures. The Company's independent registered public accounting firm has not conducted an audit or review of and does not express an opinion or any other form of assurance with respect to, this preliminary estimate.; 2. Cash Runway is calculated using the current cash balance / net burn rate (cash from revenue less cash paid for expenses)

Upcoming milestones

First to market gene therapy for inherited hemoglobin disorders in the U.S.

SKYSONA® for cerebral adrenoleukodystrophy

- First cell collection scheduled for January 2023
- Continued launch expansion throughout 2023

ZYNTEGLO® for beta-thalassemia

- First commercial revenue expected in Q1 2023
- Continued launch expansion throughout 2023
- 40-50 QTCs by end of 2023

lovo-cel for sickle cell disease

- BLA submission planned for Q1 2023
- Potential FDA approval expected by end of 2023
- Commercial launch expected early 2024

Proving our commercial model →

Significant value driver →

bluebird bio: Setting the standard and proving the gene therapy commercial model

Demonstrating gene therapy expertise across clinical, regulatory and commercial



Momentum building with near-term commercial launches

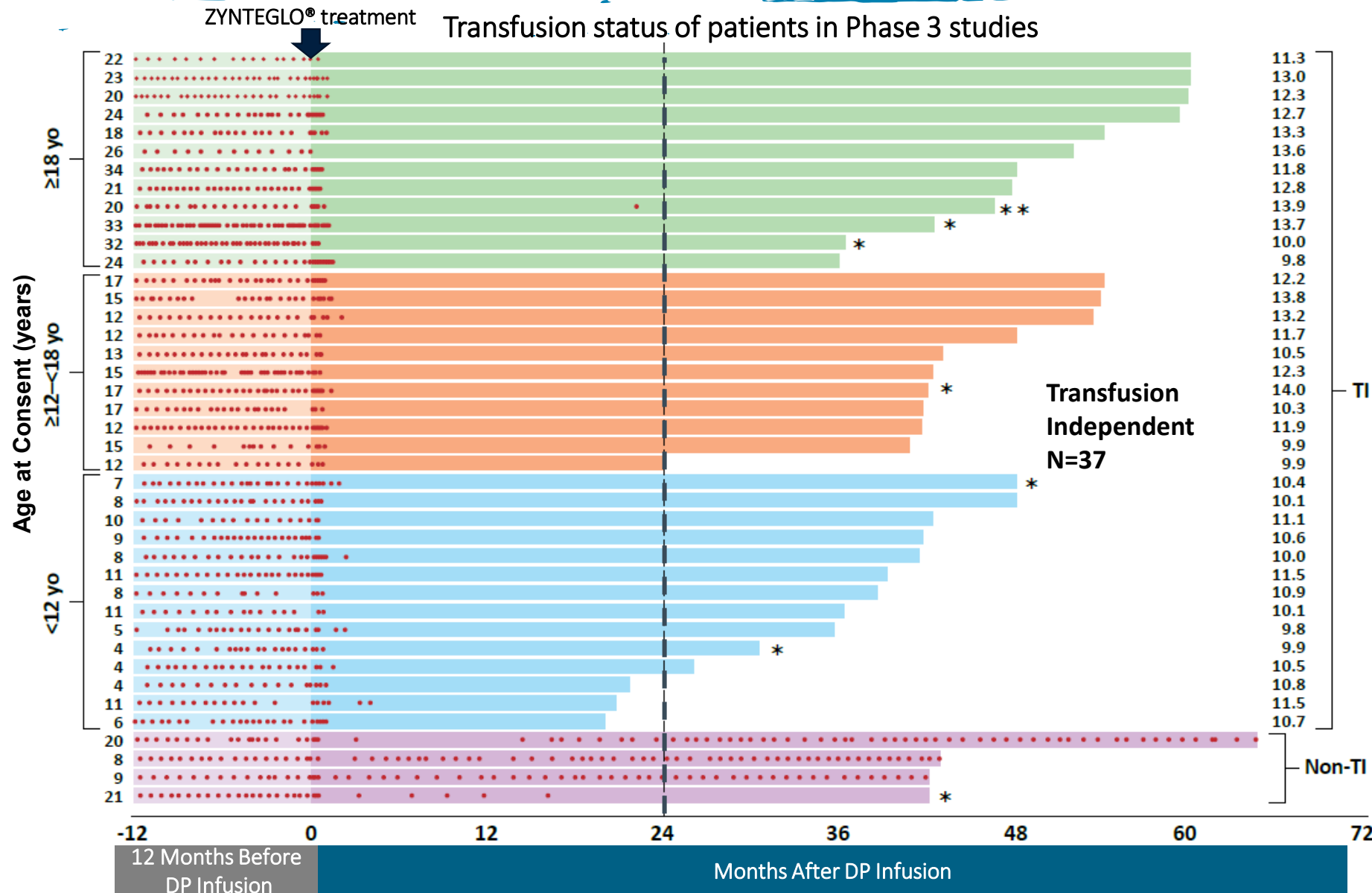


Opportunity to deliver significant value for patients and shareholders



thank you

ZYNTEGLO[®] approval is underscored by impressive clinical study data

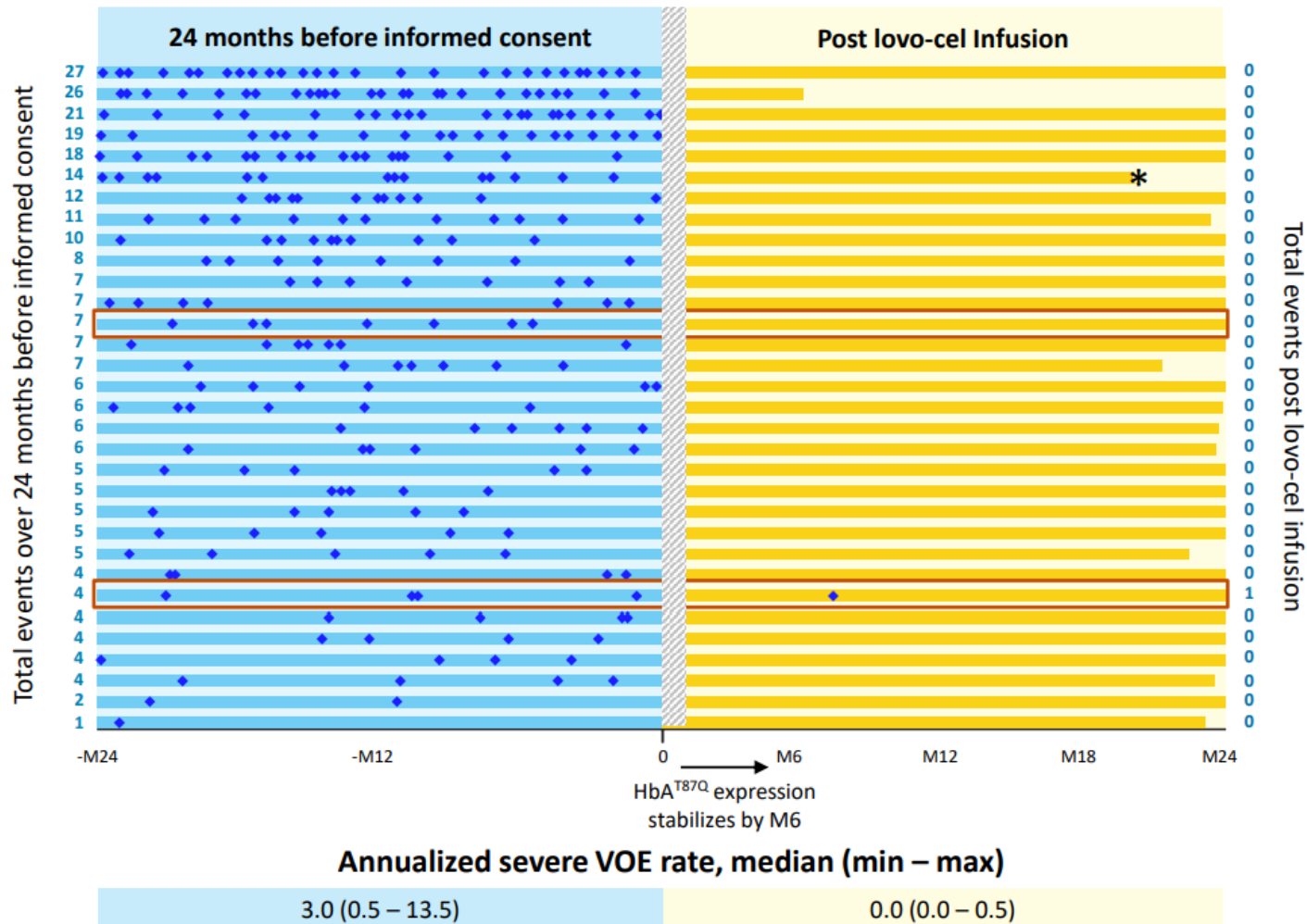


In Phase 3 studies presented at ASH 2022:

- 90% of patients achieved **transfusion independence (TI)** and normal or near-normal hemoglobin levels
- All patients who achieved TI **remained transfusion free** as of last follow-up
- **Durable results** with longest follow-up out to **5 years**
- Results were **consistent across ages and genotypes**
- Majority of AEs and SAEs **were consistent with myeloablative conditioning**

**After a planned orthopedic surgery, the patient had blood loss, which required 1 packed red blood cell transfusion

lovo-cel: most advanced sickle cell disease gene therapy development program in the industry



Update on Pivotal Cohort (HGB 206 Group C) Presented at ASH 2022

- **96%** experienced complete resolution of severe VOEs through 24 months of follow-up (ASH 2022)
- As of August 2022, 50 patients had been treated with lovo-cel, with up to **7 years** of follow-up (median: 37.7 months)
- **Safety data remained consistent** with the known side effects of autologous hematopoietic stem cell collection, myeloablative single-agent busulfan conditioning and underlying SCD
- As previously reported, patient with significant baseline SCD-related cardiopulmonary disease died >18 months post-infusion (considered unlikely to be related to lovo-cel).
- Updated data cut, including long-term follow-up, being prepared for BLA submission anticipated in **Q1 2023**

Data as of Aug 11, 2022

The approval of SKYSONA[®] was based on data from bluebird bio's Phase 2/3 study ALD-102 and Phase 3 ALD-104 study

THE NEW ENGLAND JOURNAL of MEDICINE

October 4, 2017

ORIGINAL ARTICLE

Hematopoietic Stem-Cell Gene Therapy for Cerebral Adrenoleukodystrophy

Florian Eichler, M.D., Christine Duncan, M.D., Patricia L. Musolino, M.D., Ph.D., Paul J. Orchard, M.D., Satrio De Oliveira, M.D., Adrian J. Thrasher, M.D., Myriam Armant, Ph.D., Colleen Dansereau, M.S.N., R.N., Troy C. Lund, M.D., Weston P. Miller, M.D., Gerald V. Raymond, M.D., Raman Sankar, M.D., Ami J. Shah, M.D., Caroline Sevin, M.D., Ph.D., H. Bobby Gaspar, M.D., Paul Gissen, M.D., Hernan Amartino, M.D., Drago Bratkovic, M.D., Nicholas J.C. Smith, M.D., Asif M. Paker, M.D., Esther Shamir, M.P.H., Tara O'Meara, B.S., David Davidson, M.D., Patrick Aubourg, M.D., and David A. Williams, M.D.

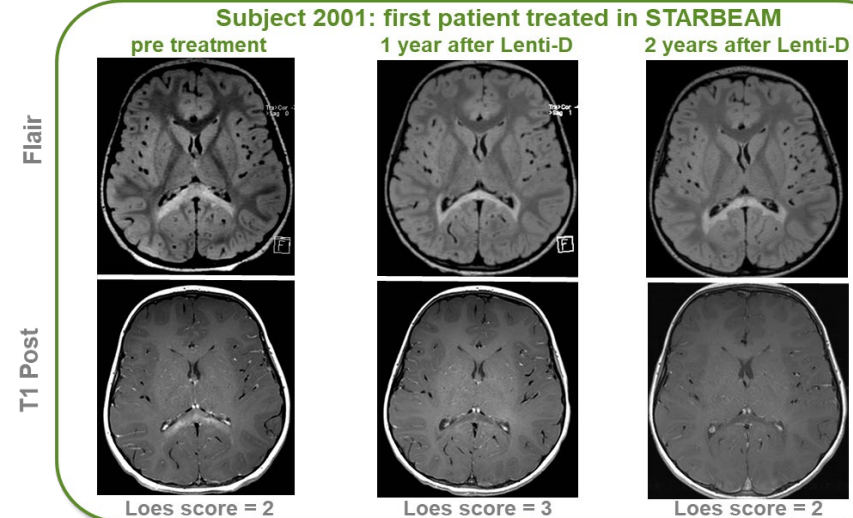
N Engl J Med 2017; 377:1630-1638

EFFICACY

Accelerated approval was based on a post hoc analysis of 24-month improvement in major functional disability (MFD) free survival

SKYSONA treated patients (n = 11) had an estimated 72% likelihood of MFD-free survival at 24 months compared to untreated patients in a natural history study (n = 7) who had only an estimated 43% likelihood of MFD-free survival

A total of **67** patients were treated in clinical trials



SAFETY

The label includes a Boxed Warning on SKYSONA for hematologic malignancy; as previously reported, 3 boys treated in our clinical trials developed MDS which is believed to be caused by insertion of the Lenti-D vector

Other risks include serious infections, prolonged cytopenias, delayed platelet engraftment, risk of neutrophil engraftment failure, and hypersensitivity reactions.

Under accelerated approval, bluebird has agreed to provide confirmatory data to the FDA